

Waleed Darwish
6758 N. Minnehaha Ave
Lincolnwood, IL 60712
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Dear Sir / Madam:

Please accept the attached resume for the position of Mechanical Engineer. I believe that my combination of Bcs Degree in Mechanical Engineering/ Thermal Power Systems and more than seven years experience in various thermal applications would serve very well in a given mechanical engineering position.

I'm comfortable with HVAC (Heating, Ventilation & Air Conditioning) analysis & design, hydraulic and pneumatic systems concept awareness. I got very rich managing experience as being a senior engineer in charge of several engineers and several of technicians and labors per project in periods requiring coverage of multi projects simultaneously, each with its own assigned team. I have tremendous customer care awareness as being supervising a sales support team to cover what is needed to expand and extend our market share based on a continuous updates and analysis through the market.

I was ranked -in the companies I worked for- as the fastest promoted engineer, because of my superior skills that cover the needs of the division I work in as well as many other divisions involved with it on daily work basis. My professional level, full hierarchy awareness, High manners, commitment to the job ethics And extreme PC knowledge are some of the personal issues that make me the best if not the only choice to your firm for this job.

On a more general level, I believe I bring the broad skills you can have confidence in with a candidate that will represent you to your customers. I trust you will find me to be **well speaking, energetic, high self-confident, personable, dynamic, creative, of a solid character, team player oriented and a decision maker who smiles in the face of challenges and equipped to work under pressure** , the type of person on whom you and your customers will rely. I also have a wide breadth of experience of the type that gives you the versatility to place me in a number of contexts with confidence that the level of excellence you expect will be met.

I greatly appreciate you for taking the time to review my credentials and experiences, hoping that you'll find my experience, interests, and character are stimulating enough to warrant a face-to-face meeting where you will find this summery about me sharply unblemished on a first impression.

Best Regards;

Waleed H Darwish

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Waleed H. Darwish

Objectives

- Seeking a fulltime challenging position with great career path growth as Mechanical Engineer in HVAC applications, Design, Installation, Field Analysis, Technical sales, Project Management, and Service Engineering. (Open to other Engineering related area).

Education

2009-current Keller Graduate School of Management of Devry University- Chicago, Illinois.

- MBA with marketing concentration.
- MPM : Master in project management.

1995-2000 Jordan University For Science And Technology (Jordan).

Bcs in Mechanical Engineering / Thermal Power Systems

Graduated at 20/6/2000 marking Good *rating* Avg.

1994-1995 High School Certificate from Jordan.(Avg. Rate is 94.4).

Experiences

1. Yousef Darwish M.D., P.C.: (Evanston, IL-USA), Office Manager From **9/25/2007** And Up To Date.
2. Arab Technical Group (**ATG**): (Amman-Jordan), worked at Air Conditioning Division as Technical, Site and as Sales Engineer (**DAIKIN AIR CODITIONERS**).From **4/1/2003** Until **9/15/2007**.
 - Heating and load calculations for different projects.
 - Cad drawings design and review.
 - Competitors studies and analysis, includes visiting their project sites, warehouses and offices. Preparing comparisons with competitors based on prices , specifications, market share and other aspects affecting Daikin situation in the market.
 - Suggesting and building a distributors and installers networks, gaining more footage in the market and having partnerships and affiliates with contractors to strengthen the sales and cut the costs of installations.
 - Through this period I have multi work trips to neighboring countries in middle east for different projects and within periods not exceeding 5 months for each.
3. The Specialized Engineering Industries Company (**NUR**): (Amman-Jordan), Company is specialized in solar Domestic systems, Electrical heaters and Metal Fabrications. From **7/1/2000** Until **12/15/2003**.
 - Sales and Marketing duties for some of the company's products.
 - Technical And site engineer

- Assistant in production supervision in the company's workshop.

Courses Attended And Certificates

- **Fundamental of Engineering (FE)** : Engineer Intern, licensed through the Department of Professional Regulations, Illinois.
- **Daikin VRV(variable refrigerant volume) Systems Design And Consept:** Arab Technical Group Featuring Daikin Belgium Technical Support Manager.
- **Air Conditioning Design:** For 30 hours at Engineering Training Center (ETC) of Jordan Engineers Association (JEA).
- **Programmable Logic Control:** For 36 hours at (ETC).
- **Professional Reporting (Arabic & English):** For 12 hours at (ETC).
- **Comprehensive Orientation Of Engineering Ethics and Conduct:** For 20 hours at (ETC).
- **Heating And Piping Networks:** For 3 months at Ministry Of Housing And Public Works. from 15/6/99 to 15/9/99 (Under Graduate Training Program).

School Related Courses

- **Thermodynamics, Strength of Material, Engineering Materials, Design, Air Conditioning, Heat Transfer, Fluids, Hydraulic, Engineering Economics, Statics, Dynamics. Control, Thermal systems applications. Machinery, Electrical principles and machines. AutoCad.**

Skills

- Ease of communication and negotiation with others.
- Managerial Cost and Expenses Full awareness.
- HVAC Design. Heating and Cooling Loads Calculations.
- Hydraulic and Pneumatic systems design and selection.
- Auto Cad Drawing.
- Programming languages (Java, HTML & Fortran). Windows Applications (Word, Excel & PowerPoint). Internet Navigating. Networking, Software and Hardware awareness at professional level.
- Fluent in Arabic & English (Writing & Speaking).

Character Aspects, Interests & Activities

Dynamic, Ambitious, Creative, Team Player, Initiative, Decision maker, Under Pressure -work- Oriented, Socially active, Serious in business, Punctuate, Accurate, (Funny and Warm) human being and Flexible with all people. My activities and hobbies include and not restricted to Computers & Internet, Soccer, Reading, Poetry Writing, Jogging and Swimming.

Honors & Awards

- Straight A student for all the classes attended in the master program up to date.
- Employee of the year two times in Arab Technical group between 2003 and 2007.
- Employee of the Firm in Nur industrials 2001.
- Jordan university member of freedom of speech club 1998 and 1999.
- Top 150 high School graduates in Jordan-Middle East 1995.
- Top 20 high school graduates in Al-Ittehad High School 1994-1995.
- Al-Ittehad High School Scholar ship for the year 1994-1995.

Status

- Legal Alien In The United States Of America. (Permanent Residence)
- Engineer Intern licensed by the state of Illinois. (FE certified).

References

Furnished Upon Request.